#### Introduction

This report presents the basic trends in domestic travel by Georgian residents for the period of third quarter of 2015. Figures include the results of household survey conducted by National Statistic Office of Georgia.

Domestic travel concerns residents of Georgia travelling within the country for a given period, and involves people spending money on activities and accommodation outside of their normal routine and contributing to local economies (Box 1).

The main areas of interest in this report include trips for leisure, business, visiting friends and relatives (VFR) purposes, expenditure during the trip, and other variables.

## Significance of domestic travel

Domestic tourism generates significant economic activity and employment in the world, including in Georgia.

Domestic travel spending generated 72.5% of direct Travel & Tourism GDP in 2014, compared with 27.5% for visitor exports (i.e. foreign visitor spending or international tourism receipts)<sup>1</sup>.

## How many domestic trips do Georgians take?

Georgians took a total of 3.48 million domestic trips in the third quarter of 2015, representing 13% decrease over the same period of last year (Figure 1).

Figure 1: Domestic visits 2014-2015 (million)



There was a difference in the number of domestic visits carried out by region. Residents of Tbilisi and Imereti regions travelled the most, undertaking 30% and 21% of domestic visits respectively (Figure 2).

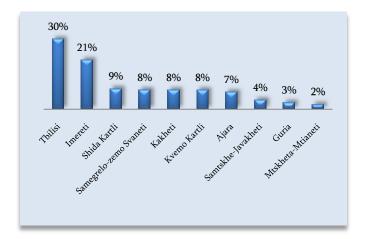
#### Box 1: Methodology To Measure Domestic Visits

In the context of tourism statistics, two simultaneous methods are used for the classification of a domestic visit: location and regularity. The location method takes into consideration the municipal structure of the country. To define the usual environment, it is crucial whether the domestic traveler made a visit outside of his/her municipality. The second method defines the specific frequency of visits that are considered regular. If a Georgian domestic traveler visits another municipality less than once every two weeks, this is not considered regular and is therefore classified as a domestic visit.

<sup>&</sup>lt;sup>1</sup>See World Travel &Tourism Council (2015): "The Economic Impact of Travel & Tourism 2015".

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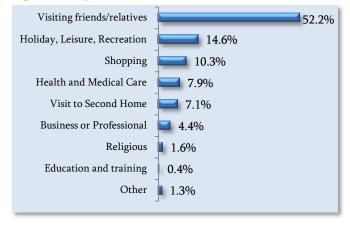
Figure 2: Domestic visits by region



### What are the main purposes of domestic trips?

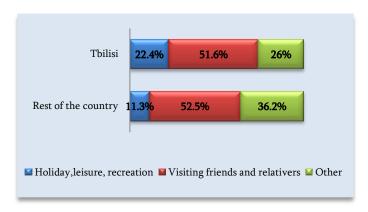
The majority of domestic visits were carried out for VFR (52.2%), followed by 14.6% of trips for holiday, leisure and recreation, 10.3% for shopping, while 7.9% were carried out for health and medical care (Figure 3).

Figure 3: Purpose of visit



There are slight differences in the distribution of purpose of visit between the residents of Tbilisi and the rest of the country. 22.4% of visits from Tbilisi were carried out for holiday, leisure or recreation purposes, while visits for the same purpose were smaller (11.3%) from the rest of the country. 51.6% of visits from Tbilisi were made to visit friends and relatives, while the same indicator for the rest of the country was 52.5% (Figure 4).

Figure 4: Purpose of visit by place of residence

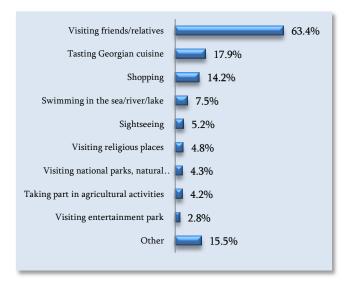




# What activities are popular among domestic visitors?

Domestic visitors participated in different activities while travelling in Georgia. Among the popular activities undertaken by visitors were: visiting friends and relatives (63.4%), tasting Georgian cuisine (17.9%) and shopping (14.2%) (Figure 5).

Figure 5: Popular Activities



### What regions do domestic travelers visit?

In the third quarter of 2015, 19% of domestic trips were taken to the Imereti region, followed by 13% of trips to Adjara, and 9% to Kakheti.

The most popular regions to visit for holiday, leisure and recreation purposes were the following: Ajara (37%), Samegrelo-zemo Svaneti (14%) and Samtskhe-Javakheti (10%) (Figure 6).

Figure 6: Most visited Regions

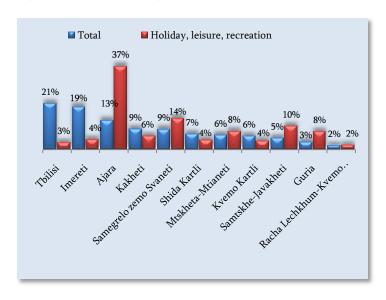
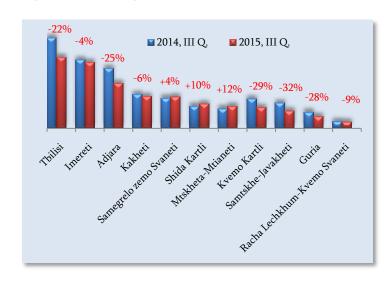
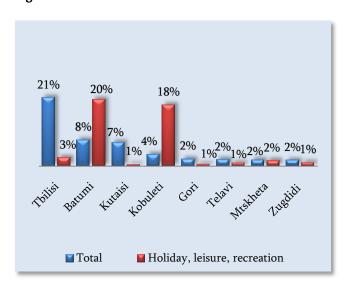


Figure 7: Visited Regions 2014-2015



Most domestic trips were made to Tbilisi (21%), followed by Batumi 8% and Kutaisi 7%. (Figure 8).

Figure 8: Most visited destinations



How long do they travel?

In the third quarter of 2015, the total number of overnight stays was 11.7 million, while the average trip length was 3.4 nights. 54% of domestic trips included at least one overnight stay. Visitors from Tbilisi tended to stay for longer periods (6 nights on average), visitors from Ajara and Imereti -3 nights on average, while other visitors spent 2 nights on average (Table 1).

Table 1: Duration of Stay

Place of residence	Average length of the trip
Tbilisi	5.7
Ajara	3.1
Imereti	3.0
Kvemo Kartli	2.5
Samegrelo-zemo Svaneti	2.5
Samtskhe-Javakheti	1.9
Guria	1.7
Shida Kartli	1.7
Kakheti	1.7
Mtskheta-Mtianeti	1.0

Average length of trips to visit second home was 7.4 nights, while average length for holiday trips was 5.3 night.



# What kind of sources do domestic travelers use to find information?

Prior to undertaking a trip, domestic visitors used various sources to gather information about Georgia. 89% of visitors obtained information from their previous visit, while 26% - from their friends or relatives (Figure 9).

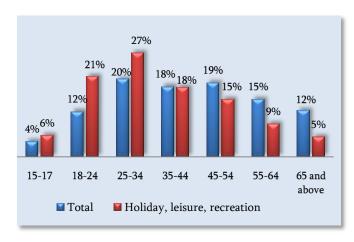
Figure 9: Information sources



# What is the age and sex profile of domestic travelers?

The majority of Georgians taking a domestic trip were female (58%), while 42% were male. 20% of Georgians taking a domestic trip were 25-34 years old. This was followed by 19% ages 45 to 54, 18% ages 35-44 (Figure 10).

Figure 10: By age group

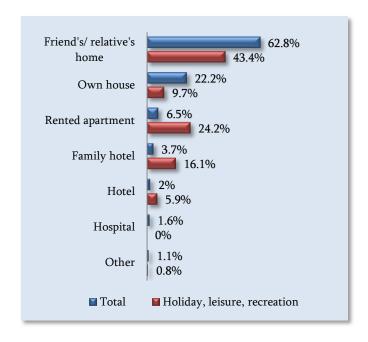


### What accommodation types do they use?

Domestic visitors preferred to stay at friend's or relative's homes (62.8% of total overnight stays). "Own house" took second place with 22.2% of total overnight stays, and a "rented apartment" took third place (6.5%). For holiday visits specifically, 43.4% of total overnight stays included stays at friend's and relative's houses, 24.2% rented apartments, while 16.1% used family hotels (Figure 11).



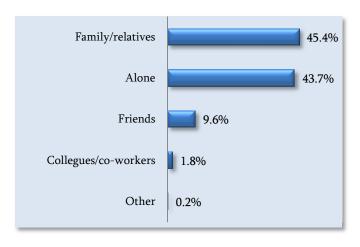
Figure 11: Accommodation (overnight stays)



#### Who do domestic visitors travel with?

Less than a half of the international visitors travel to Georgia with family member/relatives (45.4%), while 43.7% travel alone during the trip (Figure 12).

Figure 12: Persons accompanying on trip



### How much do domestic travelers spend?

Total expenditures made by domestic visitors during the estimated period was more then 516 million GEL and the average expenditure per visit was around GEL 149.

Most expenditures were spend on food and drinks (over 186 million GEL, 36% of total expenses), followed by shopping (more than 120 million GEL, 23%), transportation (more than 83 million GEL, 16%), and Accommodation (over 34 million GEL, 7%) (Table 2).

**Table 2: Expenditures** 

Expenditure components	Total Expenditure GEL (x1000)	Share of Total Expenditure
Food and Drinks	186,659	36%
Shopping	120,861	23%
Transportation	83,695	16%
Accommodation	34,840	7%
Cultural and Entertainment Service	9,903	2%
Other	80,983	16%

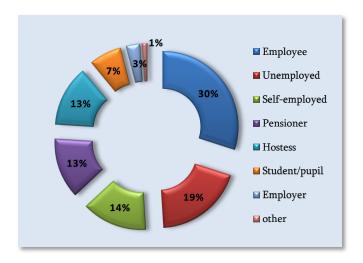


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### Who are the domestic travelers?

The majority of domestic trips were carried out by people currently employed (30%), followed by those unemployed (19%), and self-employed persons (14%) (Figure 13).

Figure 13: Economic activity of domestic visitors





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